

City of New Rochelle 2024 Annual Report Analysis - Results

Presented by:

Brian Sanvidge, CIG, CFE – Principal and Team Leader

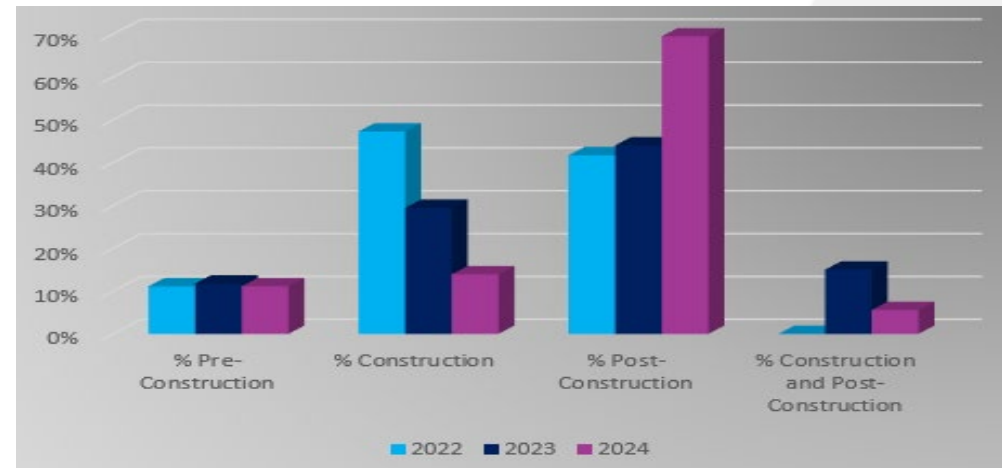
Overview

- 36 Projects Monitored- all projects submitted annual reports, demonstrating commitment to accountability and transparency.
- Increased Awareness: Developers are more familiar with reporting requirements and expectations
- Anchin performed a review of all annual reports received and analyzed the data provided regarding workers, apprentices, contracts, payroll, and MWBEs.
- Shift to Post-Construction phase.

Overview

Project Status – Shift to Post-Construction Phase

Year	Pre-Construction	Construction	Post-Construction	Construction and Post-Construction	Total Number of Projects	% of Pre-Construction Projects	% of Construction Projects	% of Post-Construction Projects	% of Construction and Post-Construction Projects
2022	4	18	14	0	36	11%	50%	39%	0%
2023	4	10	15	5	34	12%	29%	44%	15%
2024	4	5	25	2	36	11%	14%	69%	6%



New Rochelle Residents Employment – Construction

Construction

Goal - 20% of Work Hours to Targeted Workers

Year	Total Hours	Total Targeted Worker Hours	% of Work Hours to Targeted Workers	Total Number of Workers	Total Number of Targeted Workers	Total Number of Other NR Resident Workers	Total NR Residents ^[1] Onsite	% of Total NR Residents Onsite
2022	1,739,526	96,462	5.6%	4,774	186	240	426	9%
2023	1,498,528	57,879	3.9%	3,268	82	206	288	8.8%
2024	741,646	50,849	6.9%	2,460	72	78	150	6.1%

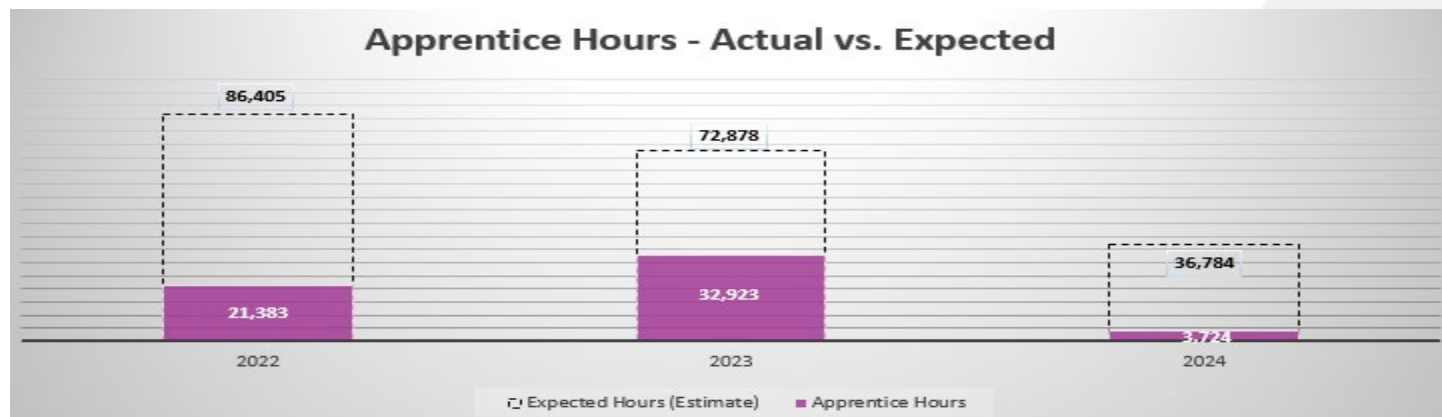
New Rochelle Residents Employment – Non-construction

Non-construction (Pre-construction and Post-construction)

Goal - 25% of Available Jobs to Targeted Workers

Year	Total Hours	Total Targeted Worker Hours	Total Number of Workers	Total Number of Targeted Workers	% of Available Jobs to Targeted Workers <small>(Total number of Targeted workers/ Total Number of workers)</small>	Total Number of Other NR Resident Workers	Total NR Residents Onsite	% of Total NR Residents Onsite ¹ <small>(Total number of NR Residents Onsite/Total Number of Workers)</small>
2022	227,434	2,460	250	10	4.0%	80	90	36%
2023	377,517	35,456	408	25	6.1%	100	125	31%
2024	511,634	37,210	711	44	6.2%	226	270	38%

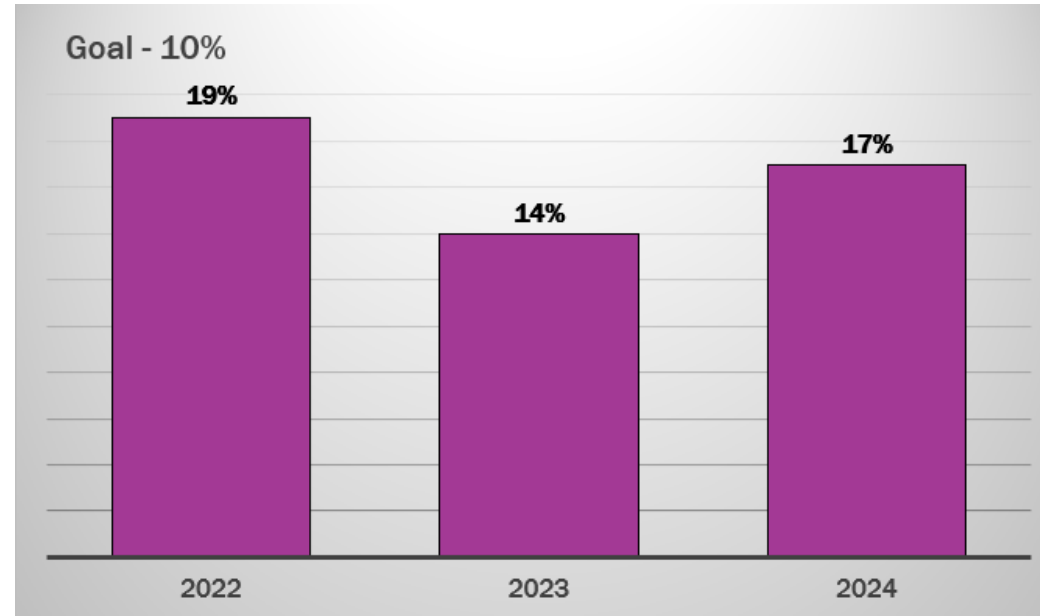
Results – Apprentices^[1,2]



Goal: 1,000 hours for every 20,000 construction hours

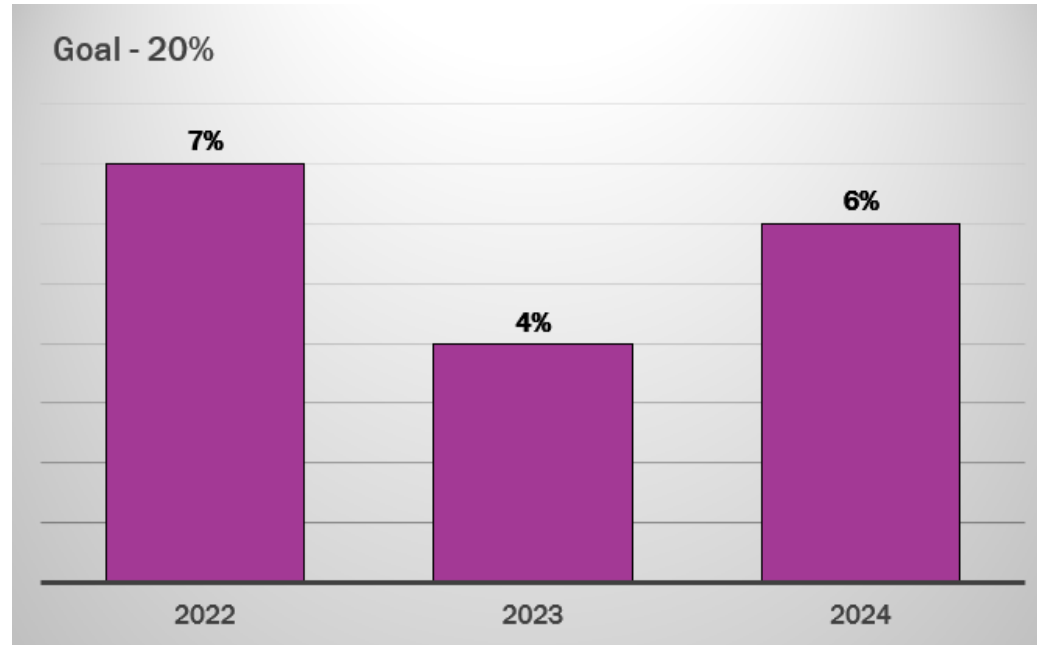
Year	Developments with 20,000+ Hours	Total Hours	Estimated Goal to be Attained (hours)	Estimated Actual Goal Attained (hours)	Estimated % of Goal Attained
2022	18	1,728,095	86,405	21,383	25%
2023	10	1,457,566	72,878	32,923	45%
2024	6	735,672	36,784	3,724	10%

Results – Prime Contracts Awarded to NR Businesses (Developer Obligation - Construction)



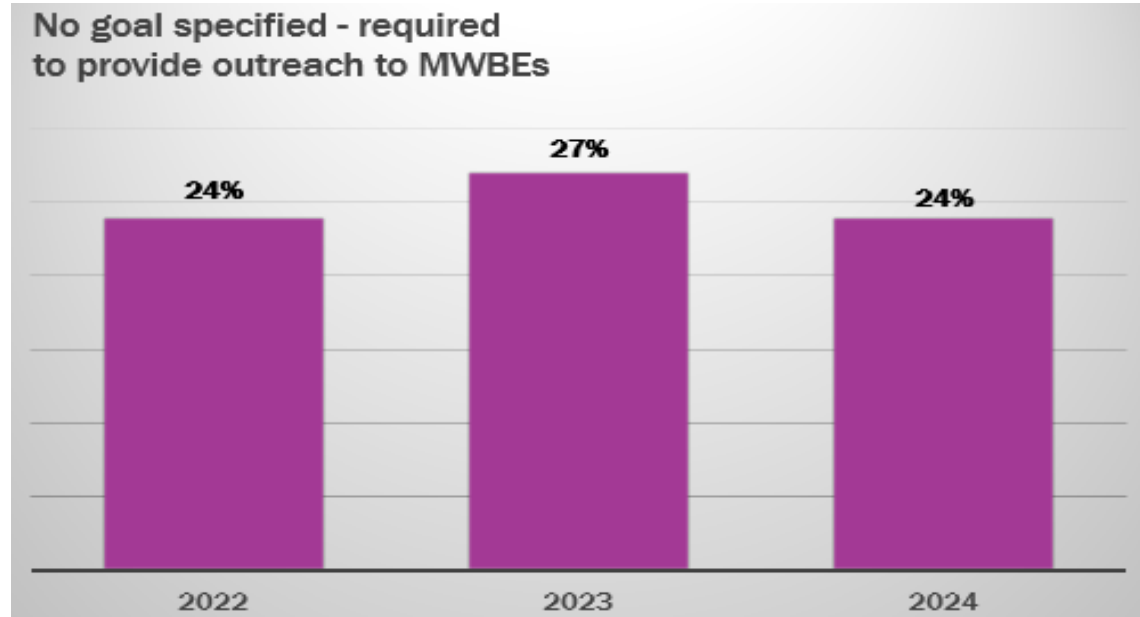
Year	Total Prime Contracts	Total Prime Contracts to NR Businesses	Estimated % of Goal Attained
2022	73	14	19%
2023	56	8	14%
2024	30	5	17%

Results – Dollar Value of Subcontracts Awarded to NR Businesses (Prime Obligation - Construction)



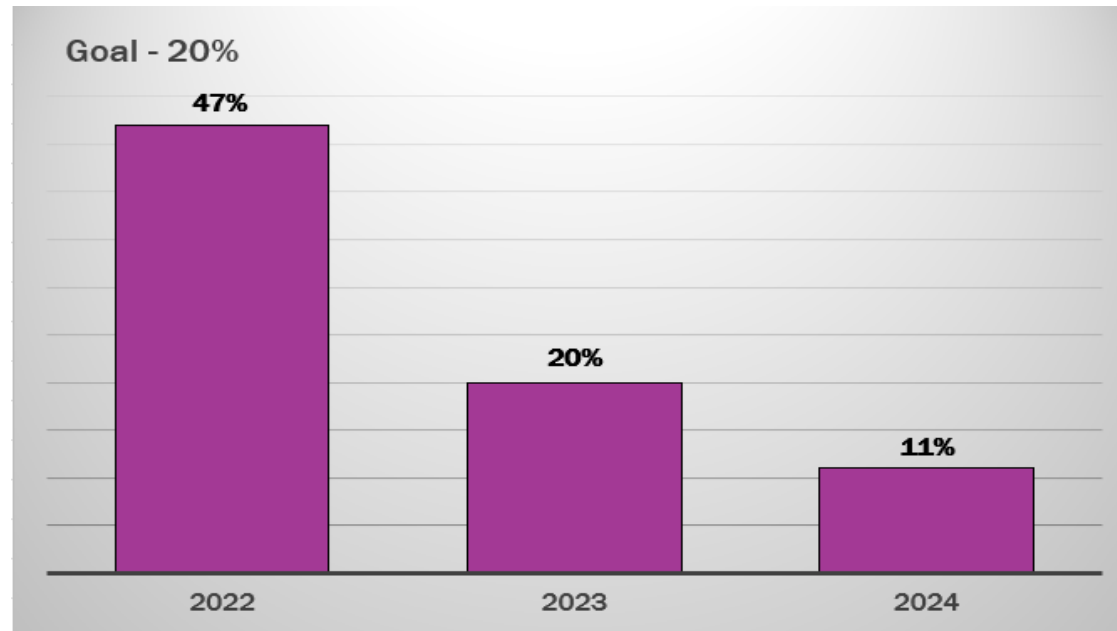
Year	Total \$ Value	Total \$ Value to NR Businesses	Estimated % of Goal Attained
2022	\$676,757,256	\$44,267,863	7%
2023	\$342,646,452	\$15,317,304	4%
2024	\$163,938,617	\$10,022,590	6%

Results – MWBEs (Construction Contracts)



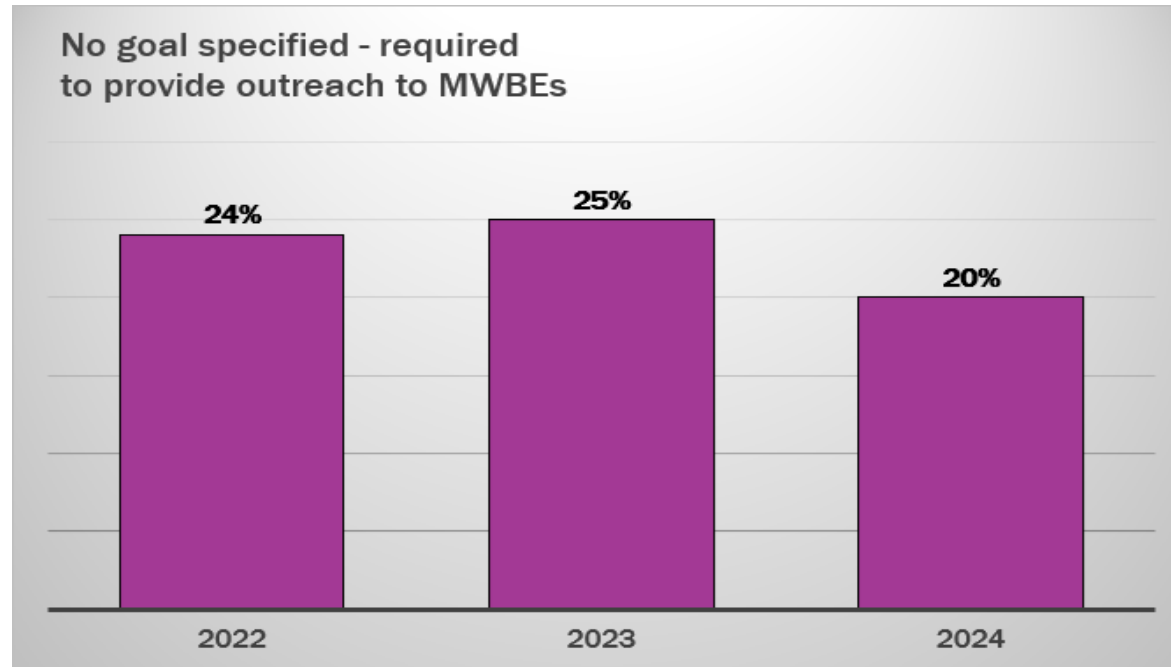
Year	Total Contracts	Total Contracts to MWBEs	Estimated % of Goal Attained
2022	613	150	24%
2023	340	92	27%
2024	169	41	24%

Results – NR Businesses - Services Contracts^[1]



Year	Total \$ Value of Services Contracts	Total \$ Value of Services Contracts To NR Businesses	Estimated % of Goal Attained
2022	\$7,998,921	\$3,724,466	47%
2023	\$8,547,118	\$1,723,980	20%
2024	\$11,971,183	\$1,292,165	11%

Results – MWBEs (Services Contracts)



Year	Total Contracts	Total Contracts to MWBEs	Estimated % of Goal Attained
2022	168	40	24%
2023	191	47	25%
2024	497	98	20%

NEXT STEPS

- ❑ Increase New Rochelle resident workers' use of job readiness and placement services during and post-construction
 - Enhanced engagement between Anchin and First Source Referral Center
 - Expansion of retention services through First Source Referral Center
- ❑ Expand capacity building opportunities
 - Leverage relationships among Anchin, First Source Referral Center, Tough Leaf and New Rochelle Forward ¹ with developers and contractors to identify ongoing skills needs
 - Utilize New Rochelle Forward for skills development in high priority areas
- ❑ Maximize contracting opportunities for local and MWBE businesses through Tough Leaf
 - Drive opportunities for pre-construction contracting
 - Work to create a simplified model for contracting post-construction services
- ❑ Continue to drive policy compliance through developer / contractor support through Anchin

^[1] Refer to <https://www.ideallynewrochelle.com/forward/> for more information.